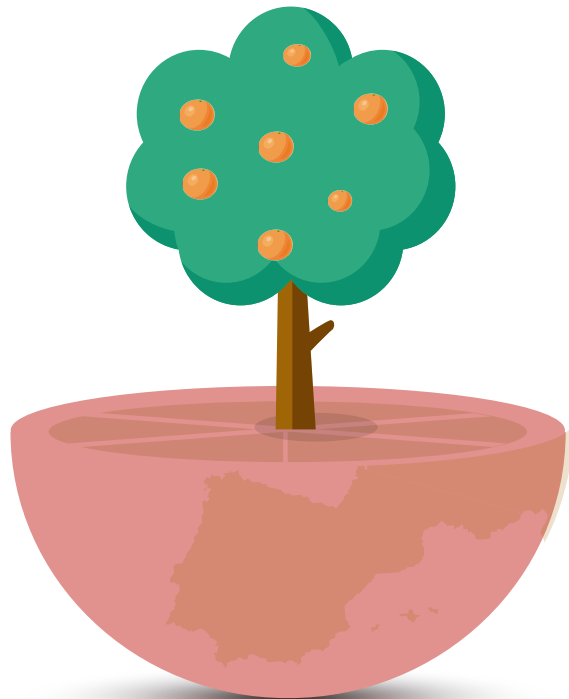


THE SOCIOECONOMIC IMPORTANCE OF THE GRAPEFRUIT SECTOR IN SPAIN

Average 2015 - 2017



Interprofessional Association representing the Spanish Lemon and Grapefruit industry officially recognized by:

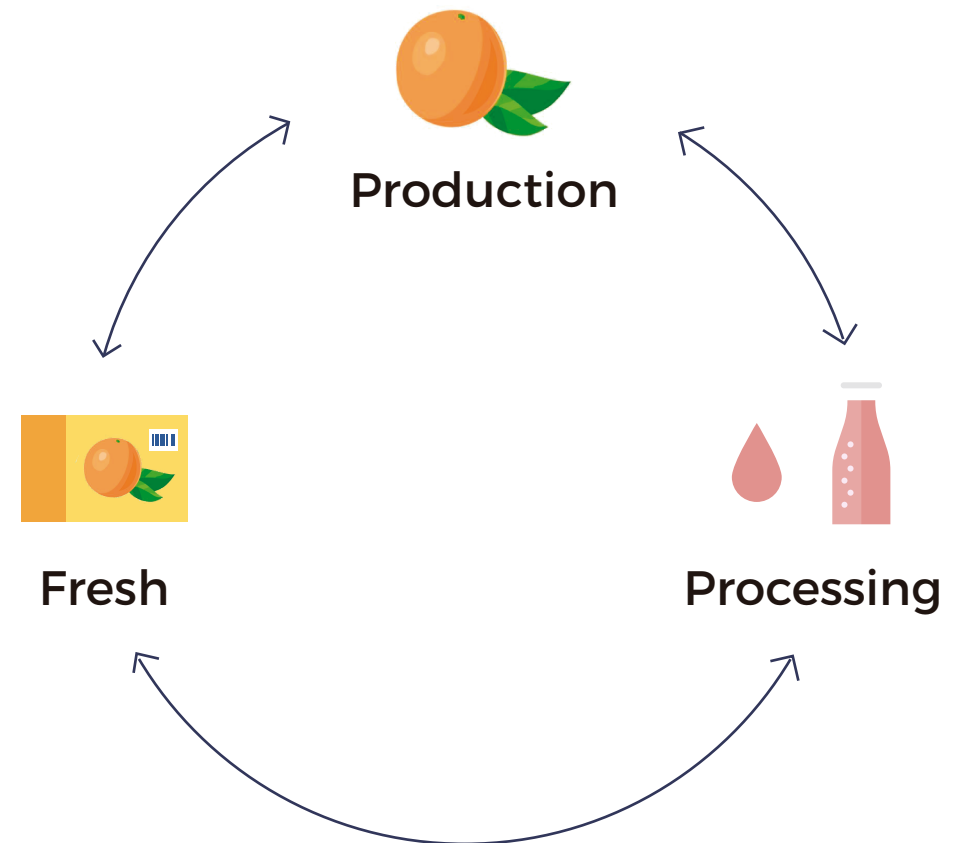
Spanish Ministry of Agriculture



European Commission



Representing all the value chain



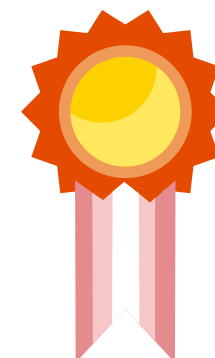
Mission

To promote a profitable sector to satisfy the market with high quality and sustainable products.



Vision

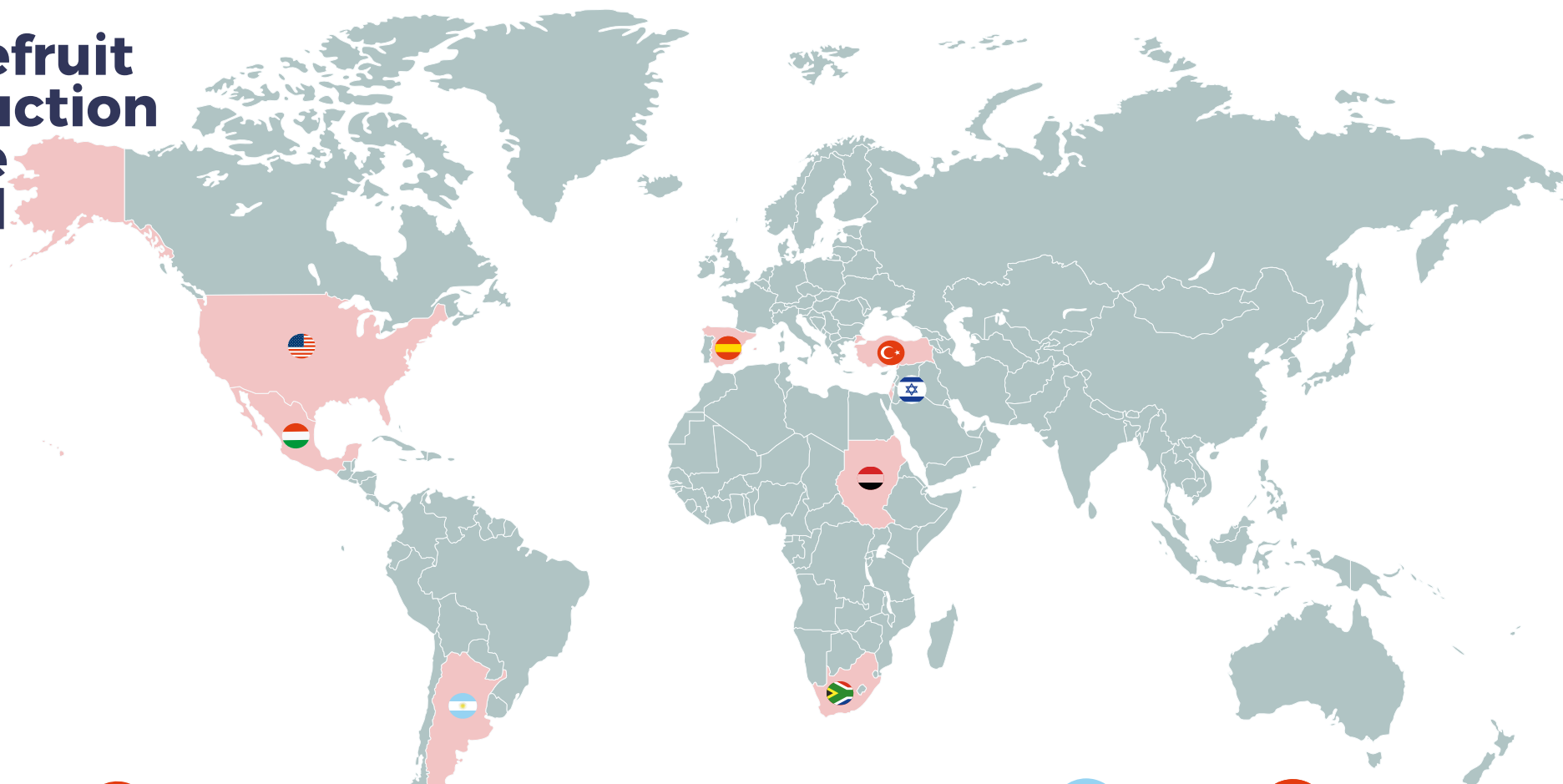
To be the leader in response to the needs of Spanish producers, traders and processors.











Values

Leadership, Partnership, Passion, Quality, Ethical Conduct and Innovation.

Grapefruit production in the world (Tonnes)



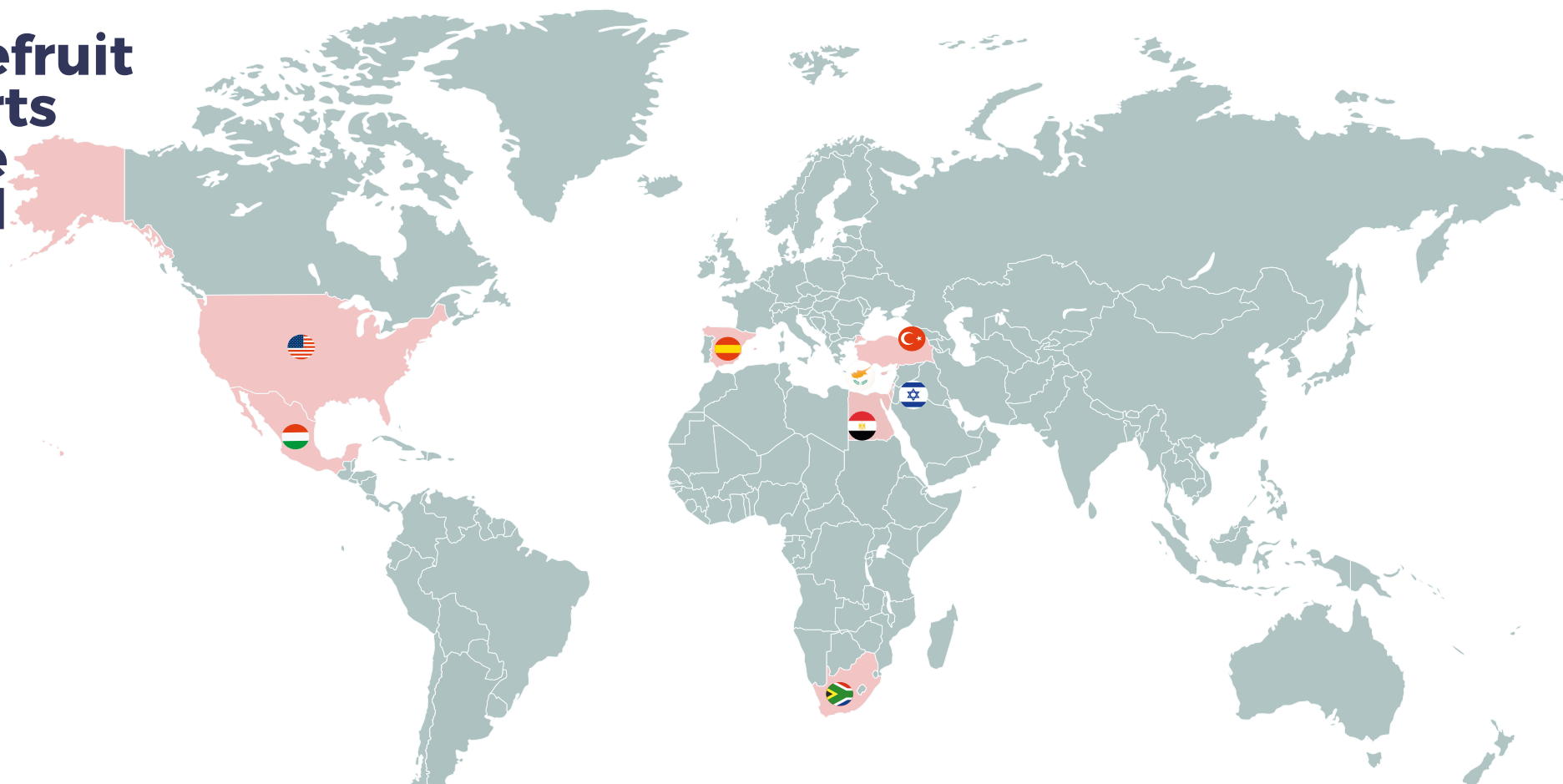
								Others ¹
USA	Mexico	RSA	Turkey	Sudan	Israel	Argentina	Spain	
Production 682,000	Production 432,000	Production 363,000	Production 253,000	Production 198,000	Production 148,800	Production 102,000	Production 81,000	Production 540,200

TOTAL

Production 2,800,000

¹ Thailand, India, Tunisia, Cuba, Brazil, Egypt and others.

Grapefruit exports in the world (Tonnes)



 RSA	 Turkey	 USA	 Spain	 Israel	 Egypt	 Mexico	 Cyprus	Others ¹
Export 202,502	Export 125,675	Export 108,508	Export 60,500	Export 48,634	Export 20,000	Export 19,000	Export 8,502	Export 144,066

TOTAL

Export 737,387

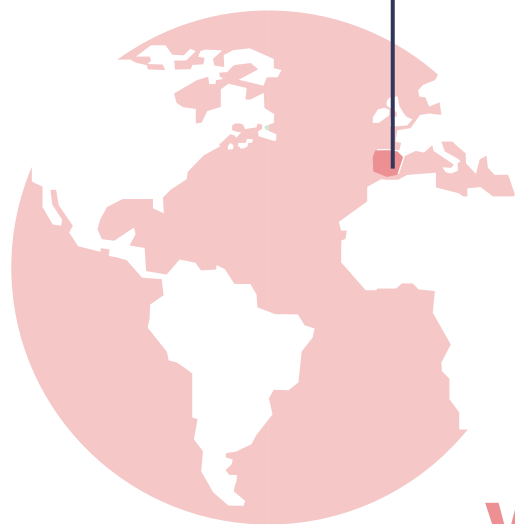
¹ Thailand, India, Tunisia, Cuba, Brazil and others.

Spanish Grapefruit in the world

○ **Spain**

8th World producer

81,000 tonnes



World total
2,800,000 tonnes

Production



Spain
3%
of world output
81,000 tonnes

8th

Export

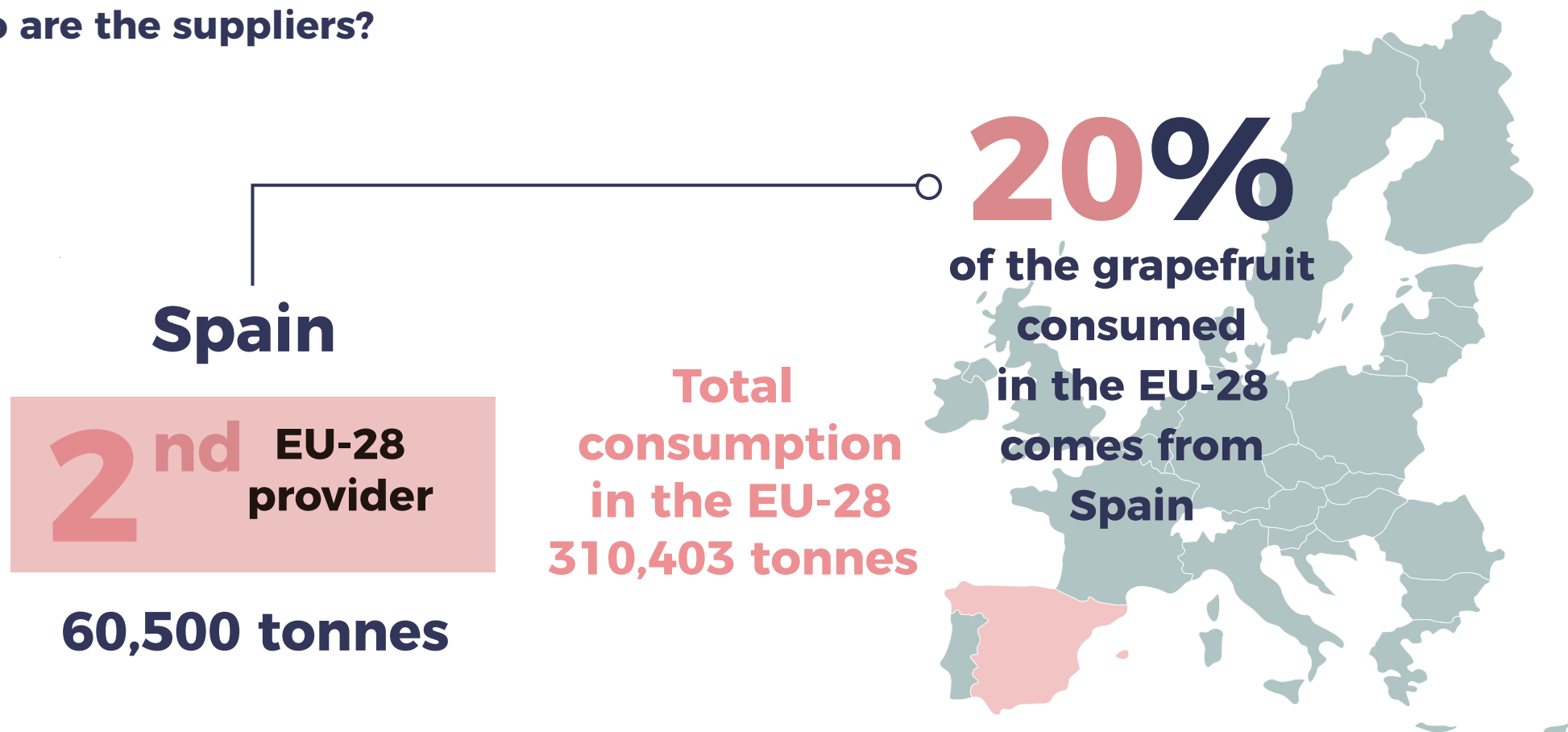









Spain
8%
of world output
60,500 tonnes

4th

The Grapefruit market in the UE-28 (tonnes)

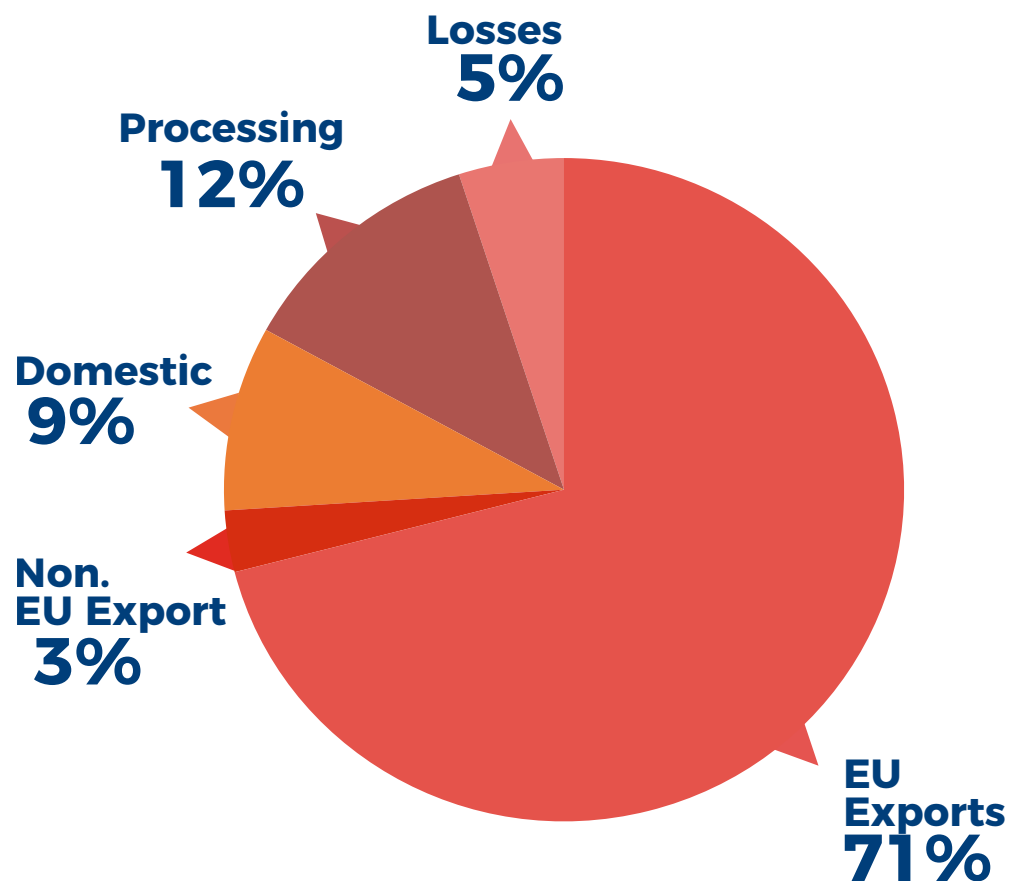
Who are the suppliers?



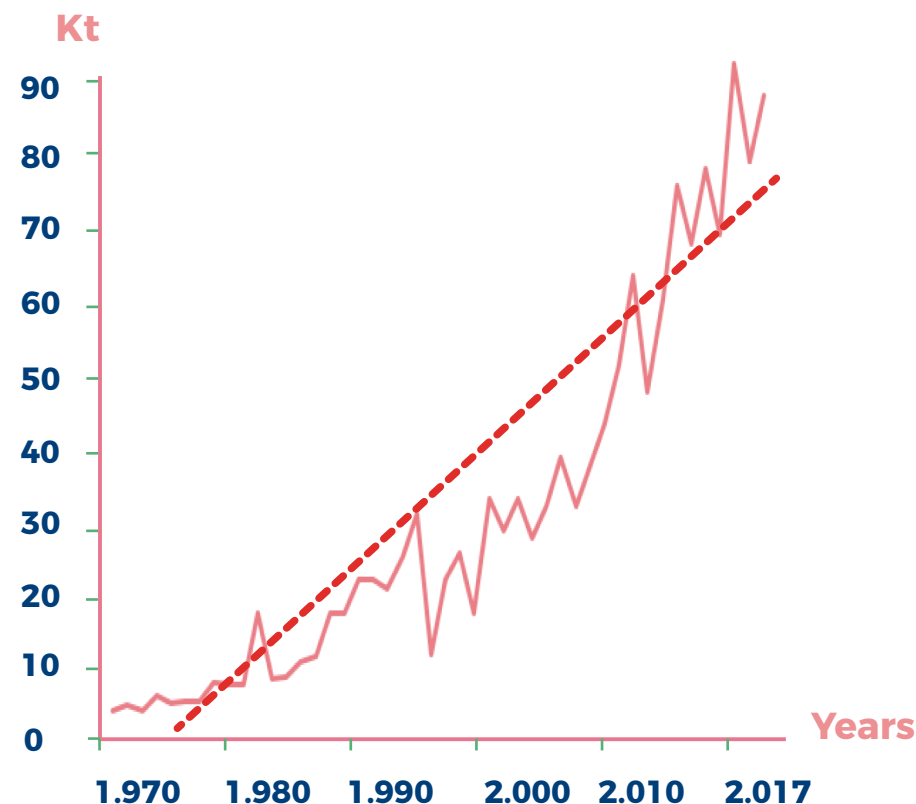
							Others ¹
RSA	Spain	Turkey	Israel	USA	Mexico	Cyprus	Others¹
99,810	60,500	60,000	30,290	23,334	13,683	6,811	15,975

¹ Swaziland, Chile, Zimbabwe, Argentina, Honduras and others.

Breakdown of Spanish Grapefruit Production:



Spanish Grapefruit Production Trend (1970 - 2017)



Grapefruit production covers

2,000 ha
in Spain



450,000 Approx.
Grapefruit trees



Production in Spain by Region

Andalusia

41%
33,000 tonnes

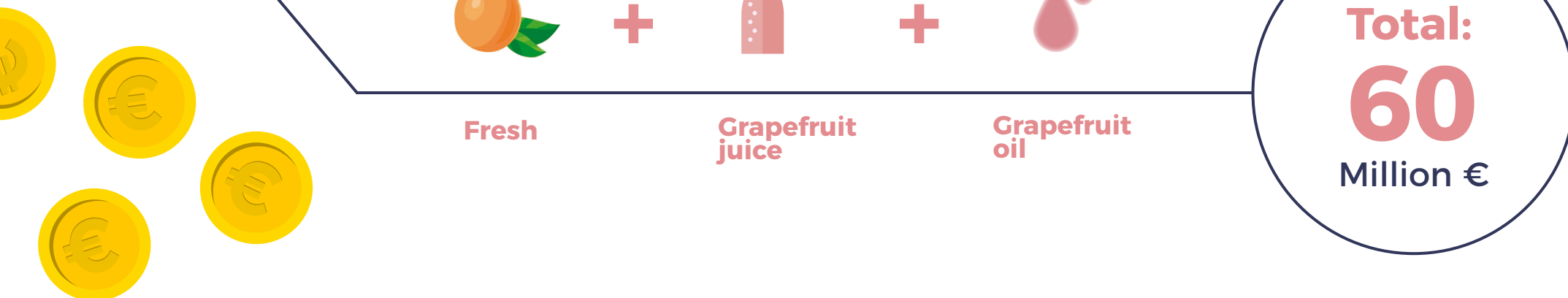
Murcia

32%
26,000 tonnes

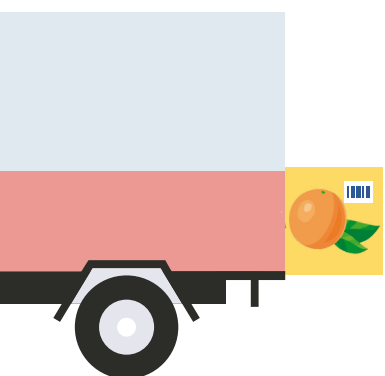
Valencia

27%
22,000 tonnes

Sector revenue



Export of fresh grapefruit

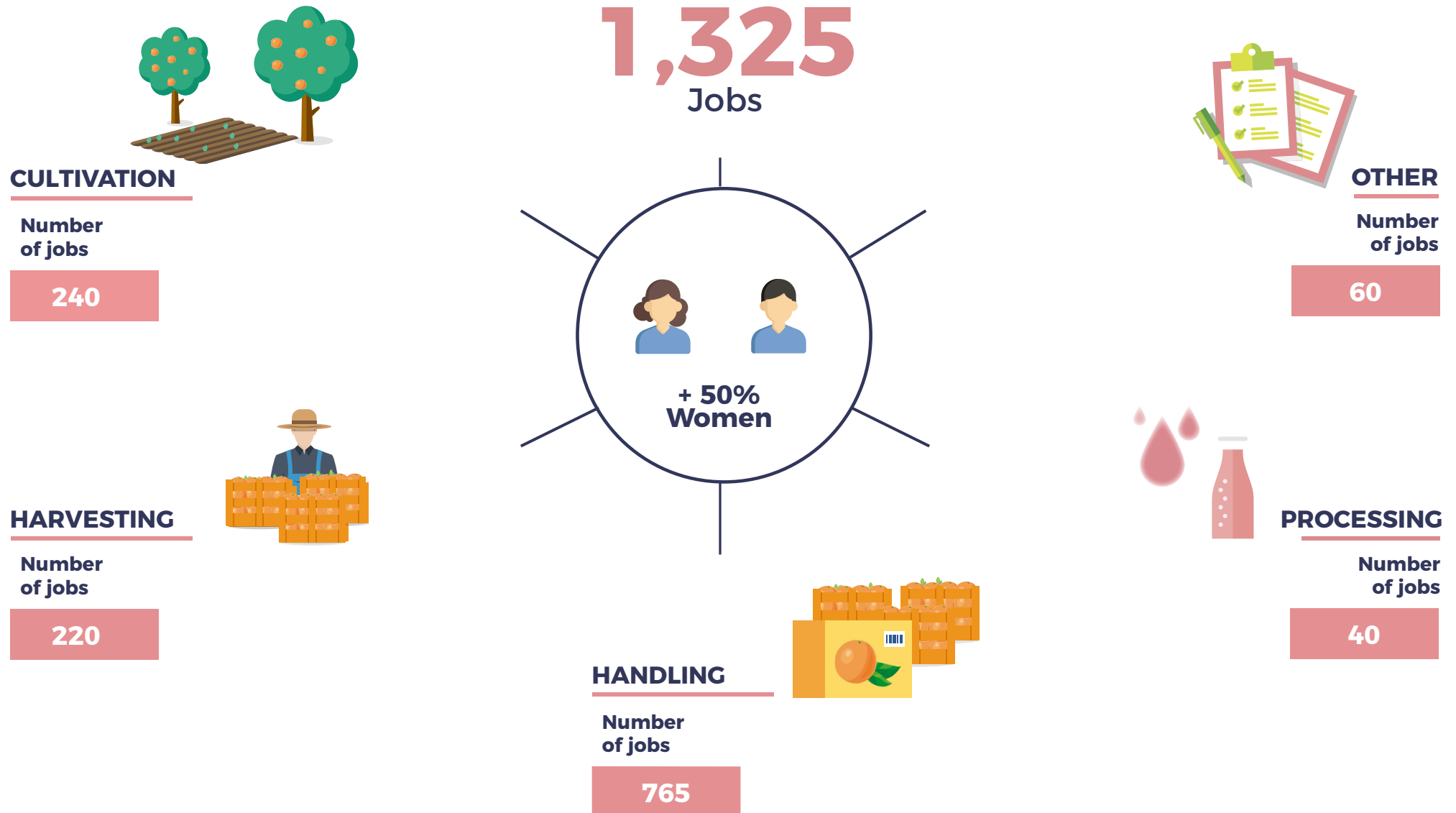


Destination	No. of markets	Volume (tonnes)	Value (€)
EU	27	58,000 t	48 Million €
Others	38	2,500 t	2 Million €
Total	65	60,500 t	50 Million €

equivalent to
3,500
 refrigerated lorries

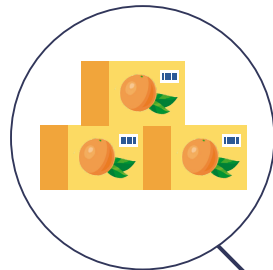


Direct employment created



Direct revenue generated

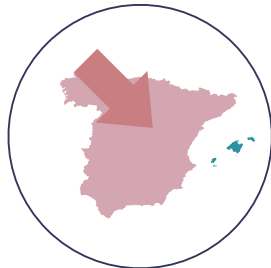
Packaging
689,000 €



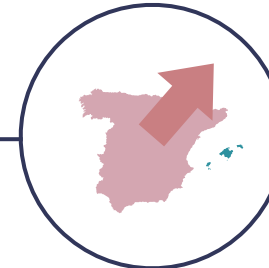
Pruning, handling and cultivation
168,000 €



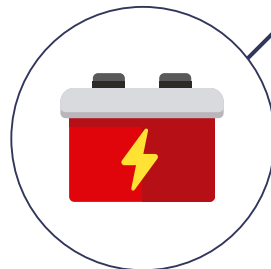
Domestic logistics
180,000 €



International logistics
722,000 €



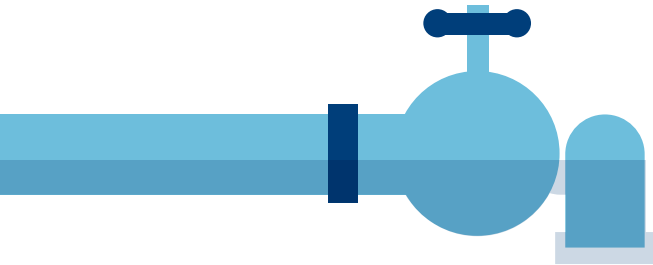
Energy consumption
126,000 €



Inputs
126,000 €



Water needs and efficient use



12.2
hm³/year

Commitment with CSR and Sustainability policies

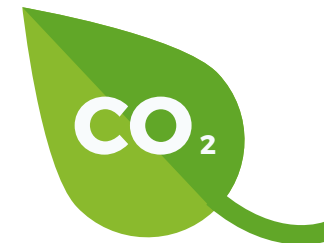


Positive CO₂ balance: Net CO₂ capture

Positive CO₂ balance

16,000
t of CO₂ captured

Equivalent to



The consumption of diesel in
20 days of **7,350** cars
that travel **55 km/day**.



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